



## **NABOR NEWS.....**

### **NABOR MISSION**

*To be a proactive and progressive professional organization providing quality services of value to the REALTOR® members and communities of St. Tammany, Tangipahoa and Washington Parishes of Louisiana*

**February 6, 2012**

### **CONGRATULATIONS NEW NABOR BOARD OF DIRECTORS.....**



Congratulations to NABOR's new 2012 President, **CAROLE WOODWARD**, *ABEK Real Estate*, who was recently installed by **RICK ROBERTS**, *Louisiana Realtors Association State President*. Seen above with NABOR Ex-Officio, **MARC PELLETTIERE**, *Real Living Mauti Meredith Scoggin*.

The new Board of Directors enjoyed a delicious installation dinner, especially prepared for them by chef owners, **FRANK** and **TOMMY WONG**, of **Trey Yuen Restaurant** in Mandeville.

Other Board Members installed that evening were: **DAVID HOLLOWAY**, *Smith & Core Real Estate*, **JEANNINE GASTER**, *Keller Williams Professionals*, **RONDA BEHRENS**, *Behrens & Associates*, **STEVE DIXON**, *Distinctive Real Estate*, **PATTY LEO**, *Gardner Realtors*, and **CINDY FANDAL**, *Keller Williams Services*.

### **LEGISLATIVE OUTREACH.....MAKING THE REAL ESTATE INDUSTRY STRONGER!**

The Louisiana REALTORS Association in conjunction with NABOR will be conducting a legislative outreach meeting on **Thursday, February 16 at Keith Young's Steakhouse, 165 Hwy 21, Madisonville, 11:30am**. Our annual Legislative Outreach is a convenient, interesting opportunity for all agents to personally meet with their state representatives.

The purpose of the event is to get updates from state elected officials on key local and state issues while hearing from the leadership of the Louisiana REALTORS on real estate trends and issues. Some of the topics that will be discussed include:

- **Title Insurers** being allowed to conduct education and support activities of REALTOR® Associations and brokerage firms;
- Update on the **Louisiana Real Estate Commissions** advertising guidelines and fine process
- Re -cap of the 2011 **Real Estate Transfer Tax** victory
- **National Flood Insurance Program**
- **Appraisal Management Companies**
- **Mortgage Interest Deductions**

This annual meeting is a great way to start the year by conversing with elected officials to stay informed on the local real estate industry and issues that surround it.

All are asked to register for Luncheon Tickets in advance: \$25 per person by check, VISA, MC, or AMEX.

➡ **Register with Louisiana Realtors Association by FAX 225-926-5922 or [cindy@larealtors.org](mailto:cindy@larealtors.org). Call Cindy Olano at LR for more details 1-800-266-8538.**

### **SALES AWARDS 2012.....**

Thank you to all the companies and agents who are participating in NABOR's upcoming 2012 Sales Awards Program.

This annual sales award program is your professional association's premier opportunity to honor companies and their producers in 2011. This is an exciting time for brokers and agents to be recognized for their impressive achievements on the northshore.

There is still a small window of time for you to become eligible to participate. **NEW----- THERE IS STILL TIME TO GET A NABOR AWARD.....If you were a member of NABOR in 2011, you are still eligible for a sales award, if you join NABOR for 2012, as either a primary or secondary member.** Local membership dues are only \$140 per year.

Let your northshore clients see your impressive sales achievements recognized in the NABOR awards program! Winners are shown in a full page color ad in the New Orleans Times-Picayune and Hammond Daily Star newspapers. Call the NABOR Office for more details 985-674-4233.

The Annual Sales Awards Luncheon will be held at **Tchefuncta Country Club** on **Thursday, March 29, 2012, 11:30am.** All are invited! Luncheon tickets will be on sale soon.

### **X FACTOR----- NORTHSHORE'S GOT TALENT.....DO YOU?**

If you are a northshore agent ready to showcase your special hidden talent, call Carole Woodward or Simon Cowell at 504-578-7691. You could be a showcased feature in a special upcoming program!

### **NEW NABOR PHONE & FAX NUMBERS.....**

Please note new NABOR telephone numbers: **985-674-4233** with the **FAX line as 985-674-4465.** The NABOR office location, web and email addresses all remain the same.

#### **2012 NABOR BOARD OF DIRECTORS**

**CAROLE WOODWARD**, *President*, 985-646-2111, [carolewoodward@bellsouth.net](mailto:carolewoodward@bellsouth.net)  
**DAVID HOLLOWAY**, *President-Elect*, 985-796-0300, [holloway985@hotmail.com](mailto:holloway985@hotmail.com)  
**JEANNINE GASTER**, *Secretary*, 985-649-6333 [jeanninebh@hotmail.com](mailto:jeanninebh@hotmail.com)  
**MARC PELLETTIERE**, *Treasurer*, 985-867-8670 [marc@mmsre.com](mailto:marc@mmsre.com)  
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